

## Message Text

UNCLASSIFIED

PAGE 01 THE HA 05144 201729Z

21

ACTION EB-07

INFO OCT-01 ISO-00 EUR-12 DODE-00 NRC-07 NSAE-00 USIA-15

TRSE-00 ERDA-07 CIAE-00 COME-00 L-03 /052 W

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R 201539Z SEP 76

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 8995

UNCLAS THE HAGUE 5144

EXCON

E.O. 11652: N/A

TAGS: ESTC, NL, EEC

SUBJ: DISTRIBUTION LICENSE PROCEDURE

REF: EXPORT ADMINISTRATION REGULATIONS 373.3

1. MULTIDATA B.V. OF THE NETHERLANDS IS THE EUROPEAN DISTRIBUTOR OF ELECTRONIC TEST EQUIPMENT FOR STORAGE TECHNOLOGY CORPORATION, BROOMFIELD, COLORADO. MULTIDATA SELLS IN THE NETHERLANDS AND OTHER EC COUNTRIES. MOST SALES ARE \$3,000 OR LESS PER TRANSACTION. INDIVIDUAL TRANSACTION LICENSING IS BURDENSOME AND TIME-CONSUMING FOR ALL PARTIES, BUT CURRENT DISTRIBUTION LICENSE PROCEDURE DOES NOT APPEAR APPLICABLE IN VIEW OF EC-WIDE SALES.

2. WE WONDER IF IT WOULD BE POSSIBLE TO ISSUE EC-WIDE DISTRIBUTION LICENSES FOR PROVEN AND RELIABLE DISTRIBUTORS OF US EXPORTERS. IN TRADE-ORIENTED NETHERLANDS WE HAVE ENCOUNTERED MANY SUCH CASES AND A FAVORABLE RESPONSE WOULD BE A BOON TO MANY DISTRIBUTORS HERE AND A BENEFIT TO US EXPORTS.

3. WE WOULD APPRECIATE OEA'S COMMENTS ON THE POSSIBILITY OF ISSUING DISTRIBUTION LICENSE VALID FOR EC-WIDE SALES.  
GOULD

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ELECTRONIC EQUIPMENT, STRATEGIC TRADE CONTROLS, EXCEPTIONS LIST, EXPORT LICENSES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 SEP 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976THEHA05144  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760355-0898  
**From:** THE HAGUE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760939/aaaabhwu.tel  
**Line Count:** 51  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** vandyklc  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 25 FEB 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <25 FEB 2004 by MaustMC>; APPROVED <24 AUG 2004 by vandyklc>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DISTRIBUTION LICENSE PROCEDURE  
**TAGS:** ESTC, NL, EEC  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006